

# Software Assurance

## Fact Sheet

### Benefiting From Software Assurance

Aren't your organization's resources better spent on adapting to change in your business environment, or will you allow the business environment to dominate your resources because you aren't adapting? Leverage the value of Software Assurance.

### Why Would I Be Interested in Software Assurance?

After conducting an evaluation of products and solutions in the marketplace, you invested valuable resources to implement NEC's UC for Business (UCB). UCB represents a significant investment in the future success of your organization. With it, you have access to decision-driving information that can help improve productivity, reduce expenses, stream-line operations and much more. You want to protect that investment.



### From a business standpoint, what are the benefits?

**Stay current:** UCB's development team has over 100 years of combined experience. They are constantly developing new features and enhancements to respond to the robust demands of the marketplace. Software Assurance helps you keep up with the rapidly changing marketplace by ensuring you are up-to-date with the latest feature enhancements.

**Budget more effectively:** A fixed annual contract includes bug fixes, service packs, enhancements and new software releases, so your budget won't take an unexpected hit.

**Increase productivity:** Technical support professionals assist ECI so that your staff can quickly address system issues and maintain business efficiencies.

### From an operational standpoint, what are the benefits?

NEC prides itself on its business solution, and backs it with a Software Assurance. Here are a few points to consider:

#### With a UCB Software Assurance Plan, You Get ...

- Technical Support through your Authorized NEC Dealer
- New Software Releases
- Bug Fixes / Hot Fixes

#### Otherwise You Could Face ...

- Lost productivity in the business
- Additional infrastructure costs
- Lost sales
- ... other avoidable headaches

### What happens if I decide not to enroll in Software Assurance?

ECI does not force its customers to be on Software Assurance, although you will not be eligible to receive any of the benefits listed above. NEC supports the current release of UCB. By opting for Software Assurance, you will ensure that your software will be kept current and ECI can efficiently utilize every manufacturer support resource available on your behalf.

If you choose not to enroll in Software Assurance you still have the option to upgrade to new software releases as illustrated below.

### *I need an upgrade "just once"*

Pay an upgrade fee @ 25% of the current list price to upgrade to the next revision of software

ANOTHER one-time upgrade @ 25% of software cost, should you experience the need for another upgrade

And on ... and on ... and on ...

### *OK, sorry I'm late ... I'd like to subscribe*

I'm still on the current release..

Pay a Reinstatement Fee since you missed the "warranty period" for subscribing and pay for a current Software Assurance Plan

I'm one or more releases behind...

Pay for an upgrade and pay for a current Software Assurance Plan

Enjoy the benefits of the Software Assurance Plan

### *I See The Benefits Now ... How Do I Sign Up For Software Assurance?*

ECI values the long-term business relationships it has with clients like you, and that's why we're offering Software Assurance through NEC, to help address your current needs and foreseeable expansion.

***Contact ECI today and experience the full benefits of Software Assurance***